

# Sandip Patel

## Senior Salesforce Consultant & Developer

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Service Cloud Consultant



SALESFORCE  
SALES CLOUD CONSULTANT



SALESFORCE  
PLATFORM DEVELOPER I



SALESFORCE  
ADMINISTRATOR

### Technical Skills

**Languages:** Apex, Java, C, C++, Asp.NET

**Web Technologies:** HTML, CSS, JavaScript, jQuery, Ajax, Joomla CMS, Google Map API, Google Viz API, Twitter Search API, Web Services

**Salesforce:** Visualforce, Apex Trigger, VF Components, Soap API, REST API, Custom Controllers, Workflows, Email Templates, Formulas, Validation Rules, Data Management, Deployment, Packaging, Force.com IDE, Trial Templates, S-Controls, Reports, Dashboards, Analytic Snapshots, Salesforce Lightning.

**DBMS & Query Languages:** SOQL, SOSL, MS SQL Server, MySQL, Oracle

**Tools:** Eclipse, Mathlab, MS Visual Studio, Github, BURP Suite


### Publications

- Sandip H. Patel, Amit David '**Vision Based Hand Gesture Recognition**', A Thesis submitted to Gujarat Technological University – Ahmedabad-2013.
- Sandip H. Patel, Amit David '**Vision Based Hand Gesture Recognition: A Study**', National Conference on 'Power systems, Embedded systems, Power electronics, Communication, Control and Instrumentation' –PEPCCI-2013.



# Industry Experience

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- Experience in MVC layered architecture of Salesforce by creating VisualForce pages, Page Layouts, Tabs under View Layer, Workflows, Approval Process, Apex Classes and Triggers, Email Services under Controller and Objects, Fields, Relationships, Roles, Profiles under Model Layer.
  - Proficiency in test-driven, agile development.
  - Worked closely with Business users to enable business processes using SFDC.
  - Experience in moderating technical webinars of product modules.
  - Excellent code review and code debugging skills.
  - Hands on experience in SFDC development using Apex, Visualforce, Apex Test Methods, Apex Web Service, SOQL, SOSL, Custom Setting, Custom Permissions and Force.com IDE.
  - Extensive experience in analyzing business requirements, entity relationships and converting it to Salesforce custom objects, lookup relationships, junction objects, master-detail relationships.
  - Proficiency in SFDC Administrative tasks like creating Profiles, Permission Sets, Sharing Rules, Roles, Users, Page Layouts, Email Services, Workflows & Approvals, Reports, Dashboards, Tasks and Events.
  - Extensive experience in designing Custom Formula Fields, Field Dependencies and Validation Rules.
  - Extensive experience in data migration and integration using Data Loader.
  - Experience in customizing and maintaining user security permissions in compliance with organizational needs.
  - Hands on experience to execute and maintain start-to-end SDLC for Salesforce application from development to AppExchange listing.
  - Extensive experience in releasing application, managing licenses and upgrading versions using Component Deployment, Packaging, TMO, TSO, APO, LMO, Template & Signup form, Trial Org, Test Drive Org, Patch Org, Change Sets and Push Upgrade.
  - Experience in maintaining Salesforce standards to pass the security review using BURP security suite and Checkmarx scanner report.
  - Experience in creating Test classes to achieve code coverage of Apex classes and Triggers as per Salesforce standards to upload the package.
  - In-depth experience in CRM business processes like Forecasting, Campaign Management, Lead Management, Pipeline Management, Order Management, Account Management, and Case Management.
  - Experience in developing web applications using C#.Net, ASP.Net 2.0/3.5, SQL Server, AJAX, XML.
  - Experience in Database modeling, design, writing SQL queries, stored procedures and Triggers.
  - Good understanding of Design Patterns & UML Diagrams with Microsoft Visio.
  - Experience in web technologies like HTML, CSS, JSP, JavaScript, WSDL, and SOAP.
  - Excellent communication and inter-personal skills, self-motivated, accustomed to working in both large and small team environments.
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# Industry Experience

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## ***OakTree Cloud***

***July 2018 – Present***

- Worked with business users to gather the functional requirements and convert it into technical specification including time estimation, resource allocation, deployment and release management.
- Worked closely with team of developers and business analysts to finalize the project scope per requirement.
- Implemented Service cloud application 'Appointment Scheduler' to allow community users to book an appointment with the agents.
- Involved in technical design of the applications and resolution of technical issues during the implementation.
- Worked on Salesforce Lightning migration from Classic to convert the UI per lightning best practices.

## ***Stemmons Business Services Pvt. Limited, Vadodara, Gujarat, India***

***October 2015 – July 2018***

- Responsible for requirement gathering, analysis and implementation by coordinating with the VPs, business analysts and sales managers in order to better customize and utilize full functionality of the Salesforce.
- Developed interactive VisualForcepages and integrated it with Google Visualization API to render the data on Google map along with filters which enables end users to identify and visualize the important data quickly.
- Developed Historical and current components to track and compare market share activities and visualize it with filters in comparative charts.
- Implemented data upload automation with Email services, Batch & Iterator classes and CSV Parser logic to integrate Syteline ERP with custom and standard objects.
- Automated business processes using Apex Trigger, Schedulable class, workflow, approval process and email alert as per client requirement.
- Regularly performed database cleanup procedures. Managed ongoing support requests and administrative needs of users.
- Integrated Emma Email tool with Salesforce to synchronize Leads and Contact records between Emma and Salesforce.
- Used Sandboxes for development and testing; migrated the components to Production instance using Inbound and Outbound change sets.

## ***SailFin Technologies Pvt. Limited, Ahmedabad, Gujarat, India***

***June 2015 – September 2015***

- Worked on financial products to manage and reconcile accounts.
- Implemented batch and schedulable classes with code optimization for mass data comparison using apex language.
- Designed and Improved the UI of the modules as per client requirement.
- Automated the process of account reconciliation and account closing activity using Triggers, Approval processes and Workflows.

***Confident Enterprise, Vadodara, Gujarat, India***

***June 2013 – May 2015***

- Involved in requirement gathering from users and provided technical support to the clients.
- Developed and maintained GRC(Risk Management) application on Force.com platform
- Developed and enhanced core modules of 'Secure Chatter' application, which is Chatter Governance application.
- Integrated Google Visualization API with Salesforce to develop 'Heat Map', the core module of the application.
- Worked on Twitter Search API to identify risks by finding twitted word using different social configurations.
- Designed Requirement documents and functional document, Task estimation and assignment for development team.
- Designed Relationships, Validation Rules along with Roll-Up Summary Fields to maintain data quantity and data consistency.
- Worked with Organization Wide Defaults, Role Hierarchies, Sharing Rules and Manual Sharing to implement Record-based sharing.
- Created Workflows and Approval Processes to meet the Business requirements of the client.
- Created Custom Controllers to make external web service callouts.
- Worked with Apex Scheduler and Cron Expression to invoke Apex classes at regular intervals.
- Worked with Dynamic Apex to access sObjects and Field describe information, execute dynamic SOQL and SOSL queries.
- Used JavaScript, jQuery and Visualforce components to override the look and feel of standard Visualforce pages.
- Used Organization level and user level security with Custom setting to implement platform security with module license.
- Used Tab permissions, Record Type permissions and Field Level Security to implement Component-based security.
- Used Tabular, Summary, Matrix reports and custom report types to create Reports, Analytic Snapshot and Dashboards.
- Created and maintained Marketing Campaigns, Campaign Hierarchies, Lead Queries, Assignment rules, Web-to-Lead and Auto-Response rules.
- Debugged Apex scripts using Debug Logs and System Log Console to catch Exceptions.
- Developed test classes for apex to achieve the code coverage as per Salesforce's standard.
- Deployed metadata components using Eclipse, Force.com IDE and Force.com Migration Tool.
- Involved in Package management, uploaded major and minor versions of packages to AppExchange.
- Passed the security review and maintained AppExchange listing with latest version.
- Maintained the SDLC of the products from development to version release with trial signup.

***Softcom Technologies, Vadodara, Gujarat, India***

***Jan 2013 – May 2013***

- Involved in the development of presentation Logic of ASP.Net pages.
- Developed basic modules of ERP application and Ajax Controls.
- Worked extensively with data bound controls like Grid View.
- Used Asp.Net validations Controls for client side and server side validations.
- Used Java Script validations like Compare Validation, Regular Expression validation for client side validation.
- Created Store Procedures and triggers to write database objects.